



Press Releases

Fourteen months' jail for ex-district manager of insurance company charged by ICAC with fraud over signing fee

2022-5-12

A former district manager of an insurance company, charged by the ICAC, was today (May 12) sentenced to 14 months' imprisonment at the District Court for deceiving the insurer into offering her a signing fee of over \$860,000 by submitting false previous income proof which exaggerated her total income by over \$1.5 million.

Lau Kit-yee, 61, former district manager of AIA (International) Limited (AIA), was earlier found guilty of one count of fraud, contrary to Section 16A(1) of the Theft Ordinance.

In sentencing, Judge Mr Eddie Yip Chor-man said he took a starting point of 15 months' imprisonment and reduced the defendant's jail term by one month having considered the mitigating factors.

The court heard that AIA offered remuneration packages, including signing fees, as incentives to recruit experienced insurance agents. A signing fee was calculated based on the income of a new recruit as shown on his or her income proof statements in the past 24 months.

In June 2015, the defendant was recruited to join AIA. For the purpose of calculating the relevant signing fee, she submitted her incoming proof during her employment with another insurance company for the period between June 2013 and May 2015 to AIA.

Based on the income proof which showed that the defendant's total income during the above period was about \$2.2 million, AIA approved to pay her a signing fee of over \$860,000 in August 2015.

However, ICAC inquiries revealed that the defendant's total income during the period was about \$650,000 and she was only entitled to receive a signing fee of about \$100,000. By exaggerating the total income by over \$1.5 million, the defendant was granted a signing fee \$760,000 higher than her entitlement.

Had AIA known the income proof was false, the company would not have paid the defendant the signing fee nor employed her.

The case arose from a corruption complaint. Subsequent ICAC enquiries revealed the above offence. AIA had rendered full assistance to the ICAC during its investigation into the case.

The prosecution was today represented by Senior Assistant Director of Public Prosecutions Alice Chan, assisted by ICAC officer Teresa Cheung.

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新聞公佈

保險公司前區域經理遭廉署起訴詐騙「握手費」判囚14個月

2022年5月12日

廉政公署早前落案起訴一名保險公司前區域經理，控告她提交過往的虛假入息證明，誇大入息總額逾150萬元以詐騙該公司向她提供「握手費」逾86萬元。被告今日(5月12日)在區域法院被判入獄14個月。

劉潔兒，61歲，友邦保險(國際)有限公司(友邦保險)前區域經理，早前被裁定一項欺詐罪名成立，違反《盜竊罪條例》第16A(1)條。

法官葉佐文判刑時稱，他以監禁15個月為量刑起點，考慮到被告的各項求情因素，將其刑期扣減一個月。

案情透露，友邦保險為鼓勵有經驗的保險代理人入職，會在招聘時向他們提供包括「握手費」在內的多種薪酬福利。「握手費」按新入職者過去24個月入息證明結單上所示的入息計算。

被告於2015年6月獲邀加盟友邦保險。她向友邦保險提交於2013年6月至2015年5月期間，任職另一間保險公司時的入息證明以計算「握手費」。

有關入息證明顯示被告上述期間入息總額約220萬元。友邦保險因而於2015年8月向被告發放一筆逾86萬元的「握手費」。

惟廉署調查發現，被告於上述期間的入息總額為約65萬元，只可享有「握手費」約10萬元。被告誇大入息總額逾150萬元，從而多獲「握手費」76萬元。

若友邦保險知悉被告的入息證明為虛假，便不會向被告發放該筆「握手費」，亦便不會聘用被告。

廉署早前接獲貪污投訴，調查後揭發上述罪行。友邦保險在廉署調查案件期間提供全面協助。

控方今日由高級助理刑事檢控專員陳淑文代表出庭，並由廉署人員張春桃協助。

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